

BUSINESS TRIP TO FRANCE

NOVEMBER 16-20, 2020



ABOUT THE TRIP

Export Delaware invites you to join us on a business trip to France to meet new customers and potential partners.

Meeting face-to-face with prospective customers is critical to establishing new business relationships around the world. Let us help you make the right contacts overseas and achieve new international sales!

We will arrange business meetings with distributors, agents, or customers according to your needs, all specific to your company.

THIS TRIP INCLUDES:

- Assistance from State of Delaware's trade representative, Christelle Maffre, OCO Global, in France and the Export Delaware team.
- In-country transportation on the trip.
- Preparation session, in-country briefing and follow-up support after the trip.

TRIP ITINERARY

Weekend Arrival, Paris
Day 1-4, Meetings in France
Day 5, Departure

TESTIMONIALS

What Delaware companies are saying about business trips with Export Delaware:

"The trip allowed us to reach out to multiple potential customers at once and also helped us drive our existing distributor to action."



WHY FRANCE?

France is the world's fifth-largest economy. The nation's central location in Europe makes it an ideal market for Delaware exporters.

- The U.S.-French commercial and economic alliance is one of the United States' oldest and closest.
- With a GDP of approximately \$2.8 trillion, France is Europe's third-largest economy after Germany and the UK.
- France has a strong manufacturing sector, including aircraft, pharmaceutical, and automotive.

COST & DETAILS

Businesses are responsible for air, hotel, meals and incidental expenses.

A passport with at least 6 months of validity following dates of the travel is required.

MORE INFO

Contact the export team:
302-577-8465
Beth.Pomper@delaware.gov

FUNDING ASSISTANCE

Funding Assistance is available to assist you with up to 50% of your eligible travel expenses. Funds are based on availability.

Apply at de.gov/funding.



Funded in part through a Cooperative Agreement with the U.S. Small Business Administration.